

# Mary Kay Party Invitations Wording

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*Direct Sales* - 1999-04-30

There are over 5,000,000 people working in direct sales in North America. Each night of the week approximately 150,000 home sales demonstrations are given across the United States! Contrary to popular belief, a career in direct sales, whether as a representative for an established company or as the owner of your own business, can be an exciting and lucrative occupation for anyone who possesses the right business skills and sales techniques. By studying and employing the practices outlined in this book, the new recruit to direct sales can bypass the inherent frustrations that come with the undertaking. Lack of experience, low self-esteem, fear of failure, and lack of sales skills are all barriers that can obstruct the road to success in direct consumer marketing. For the more seasoned representative, these secrets to successful selling will become part of your established repertoire, adding to your hard-earned knowledge of the direct sales field with some new and enlightening ideas and practices. Included is a success potential quiz and analysis, followed by chapters on prospecting for clients, sure-fire techniques for booking, suggestions for confirming demonstrations and keeping them booked, coaching your hosts or hostesses for higher profits, the basics of a successful sales presentation, client service, how to increase confidence, the power of goal-setting, and time management. Included within the chapters are sample conversations and examples of how to use the techniques offered to their highest potential by using them along with your company's encouragement to achieve a superior, more rewarding direct sales career.

*The Negativity Remedy* - Nicole J. Phillips 2020-09-01

We're all pretty nice people, right? It's just that occasionally we're tempted to gossip or indulge in a little justified road rage . . . or snap at our spouse . . . maybe scream at our kids . . . I mean, if everyone else would get with the program, we wouldn't be this way! But maybe the trouble isn't with all those other people who aggravate us. Maybe we're the problem-- specifically, the way we react to inconveniences, accidents, and just plain old everyday life with negative words, thoughts, and actions. Because the truth is, when we stop focusing on how we're being affected and start responding in kind ways, that's when something remarkable happens: we actually feel happier ourselves. With humor, compassion, and encouragement, Nicole Phillips draws on scientific research and real-life examples to help us recognize unhelpful negative thought patterns, show

kindness toward others even when we don't feel like it, and discover how one little change actually changes everything.

*The New Saturday Night at Moody's Diner* - Tim Sample 1996-01-01

Tim Sample's humor is as much a Down East institution as the famous little restaurant that inspired the title story of his book.

*The Mary Kay Andrews Collection* - Mary Kay Andrews 2014-11-18

Available for the first time in this stunning electronic edition, THE MARY KAY ANDREWS COLLECTION is sure to delight the blockbuster bestselling author's legions of fans. Includes: SUMMER RENTAL Ellis, Julia, and Dorie. Friends since Catholic grade school, they now find themselves, in their mid-thirties, at the crossroads of life and love. A month in North Carolina's Outer Banks is just what each of them needs. Ty Bazemore is their landlord. After an inauspicious first meeting with Ellis, the two find themselves disturbingly attracted to one another, even as Ty is about to lose everything he's ever cared about. Maryn Shackelford is a stranger on the run who needs just a few things: no questions, a good hiding place, and a new identity. Ellis, Julia, and Dorie can provide what Maryn wants; can they also provide what she needs? SPRING FEVER Annajane Hudgens truly believes she is over her ex-husband, Mason Bayless. They've been divorced for four years, she's engaged to a new, terrific guy, and she's ready to leave the small town where she and Mason had so much history. She is so over Mason that she has absolutely no problem attending his wedding to the beautiful, intelligent, delightful Celia. But when fate intervenes and the wedding is called to a halt as the bride is literally walking down the aisle, Annajane begins to realize that maybe she's been given a second chance. Maybe everything happens for a reason. And maybe, just maybe, she wants Mason back. But there are secrets afoot in this small Southern town and Annajane discovers that change can bring out the worst in people and uncover family scandals. And even though there are people determined to keep Annajane from getting what she wants, happiness could be hers for the taking, and the life she once had with Mason in this sleepy little lake town could be in her future. That is, if she can find out what she's really made of and what really matters most to her. LADIES' NIGHT Grace Stanton's life as a rising media star and beloved lifestyle blogger takes a surprising turn when she catches her husband cheating and torpedoes his pricey sports car straight into the family swimming pool. Grace suddenly finds herself locked out of

her palatial home, checking account, and even the blog she has worked so hard to develop in her signature style. Moving in with her widowed mother, who owns and lives above a rundown beach bar called The Sandbox, is less than ideal. So is attending court-mandated weekly "divorce recovery" therapy sessions with three other women and one man for whom betrayal seems to be the only commonality. When their "divorce coach" starts to act suspiciously, they decide to start having their own Wednesday "Ladies' Night" sessions at The Sandbox, and the unanticipated bonds that develop lead the members of the group to try and find closure in ways they never imagined. Can Grace figure out a new way home and discover how strong she needs to be to get there?

**The Ladies' Home Journal** - 1921

**Integrated Marketing Communications** - M. Joseph Sirgy 1998

This advanced strategic marketing communications management text introduces advertising by objectives, and takes a strong behavioural approach. Its focus is on strategic decision operating.

Man Alive! - Mary Kay Zuravleff 2013-09-03

After being struck by lightning, pediatric psychiatrist Dr. Owen Lerner only wants to barbecue and his patients and family, who rely on him to make sense of their world, must find a way to deal with this life-changing event.

**Comprehensive Composition** - Kathryn Stout 2000-12-11

Just one volume covers grades K-12. The outlined teaching strategy encourages better writing through editing, allowing students to develop at their own pace, improving with each practice. Boredom is eliminated by choosing the type of composition and an appealing topic from among those suggested to suit the student's needs and interests. Topics include: paragraphs, essays, reports, outlines, biographies, narratives, letters, and short stories; persuasive, descriptive, expository and creative writing; choosing and narrowing a topic; content and structure skills; mechanics; and sample lessons. Use alone (it has everything you need) or as a reference.

*The British Workwoman* - 1870

Cultures - Tina Bridges 2016-08-25

This book is about a black woman who is highly intelligent that felled upon problems that lead to much hardship. In her quest of wanting to figure out, how did this beautiful, attractive, upright woman suddenly become homeless and unloved. Electra's journey takes her as well as her readers into her past, digging for answers, while she lives in the present. Then towards her future just to discover the truth of her existence.

China in My Life: A Historian's Own History - C.Martin Wilbur 2016-09-16

An autobiography of a scholar-teacher who devoted his career to the study of Chinese history and the promotion of Asian studies in America.

Success in MLM Network Marketing and Personal Selling - Gini Graham Scott 2013-04-30

Done right, multi-level marketing, network marketing, or personal selling, by whatever term it is called, offers you an opportunity to become rich and successful by not only selling a product but by building a growing sales team. This complete and easy-to-use guide reveals how you can sell virtually any type of product or service this way. You can start from your home or set up a small office, and as your sales network multiplies, your income grows from your expanding sales team. So the profit potential is almost unlimited. This book shows you how to do it with techniques for: - getting started the right way - setting goals - prospecting for leads - selling your product or service effectively - putting on presentations - building a sales organization - working with distributors - hosting meetings and sales parties - participating in a trade show - speaking to promote your product - doing your own publicity

*Inside Tornadoes* - Mary Kay Carson 2010

Examines the nature of tornadoes, how they are formed, what they look like, and how they are measured, and describes four devastating tornadoes from the past.

**Official Gazette of the United States Patent and Trademark Office** - 2007

**English III** - Clarence W. Wachner 1964

MKTG 8 - Charles W. Lamb 2014-03-26

4LTPress solutions give students the option to choose the format that best suits their learning preferences. This option is perfect for those students who focus on the textbook as their main course resource. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

**Getting Multi-Channel Distribution Right** - Kusum L. Ailawadi 2020-04-14

Getting Multi-Channel Distribution Right provides a comprehensive treatment of modern distribution strategy that is analytically solid, clearly written, and relevant for managers as well as MBA and executive MBA students, and the professors who train them. It covers concepts, metrics, tools, and strategic frameworks for managing distribution in physical and digital channels. Focusing on the challenges of managing multiple channels of distribution in an evolving marketplace—rather than the process of designing a distribution channel from scratch—it leans more heavily on metrics and tools and incorporates perspectives from academic research, as well as in-depth case studies from marketing and general management practice. Introduces an organizing framework of pull and push marketing for how suppliers work together with their channel partners. Integrates across physical and digital, independent and company-owned, routes to market. Maps the functions of traditional and newer intermediaries in the channel ecosystem and identifies the root causes of conflict between them. Provides tools and frameworks for how much distribution coverage is required and where. Shows how product line, pricing, trade promotions, and other channel incentives can help to

coordinate multiple channels and manage conflict. Illustrates how push and pull metrics can be combined into valuable dashboards for identifying positive feedback opportunities and sustaining the channel partnership. With the help of *Getting Multi-Channel Distribution Right* you'll discover how to successfully develop, execute, and adapt distribution strategy to the evolving marketplace.

*Beyond Price* - Mary Kay Plantes 2009

Commoditisation is the gravitational force pulling competing products and services down to the same level, until price determines which company wins and loses customers. "Beyond Price" will teach readers how to innovate their business models to escape the gravity of commoditisation and price-driven competition. Business leaders will find immediate value in this systematic guide to transforming a company from one-of-many to one-of-a-kind, a company whose offerings competitors will find hard to copy and customers will feel excited to discover. A strategically differentiated business model, executed effectively, will create: Customers willing to pay a premium for a product; Long-term relationships with customers and suppliers; A collaborative environment focused on shared goals of where and how to win business; Faster decisions about how and when to pursue opportunities; Better resource leveraging through clear direction and focus. A well-defined roadmap to building a thriving business, "Beyond Price" identifies and integrates all the areas of change, beyond strategy, leaders must address to break out of and stay out of commodity competition.

*Ladies' Night* - Mary Kay Andrews 2013-06-04

Cut off from her palatial home and checking account after an act of post-divorce rage forces her to move in with her widowed mother and attend court-mandated group therapy, rising media star Grace Stanton bonds with three fellow patients who she helps plot respective pursuits of justice and closure. By the best-selling author of *Spring Fever*.

*Consumer Behavior* - Wayne D. Hoyer 2012-08-10

CONSUMER BEHAVIOR combines a foundation in key concepts from marketing, psychology, sociology, and anthropology with a highly practical focus on real-world applications for today's business environment. The new edition of this popular, pioneering text incorporates the latest cutting-edge research and current business practices, including extensive coverage of social media influences, increased consumer power, emerging neuroscience findings, and emotion in consumer decision making. In addition, the Sixth Edition includes an increased emphasis on social responsibility and ethics in marketing. With even more real-world examples and application exercises, including new opening examples and closing cases in every chapter, CONSUMER BEHAVIOR provides a thorough, yet engaging and enjoyable guide to this essential subject, enabling students and professionals alike to master the skills they need to succeed.

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*The Social Organization of Work* - Teresa A. Sullivan 2002

The authors combine their key areas of interest, industrial sociology, occupations, and professions, to present a unified view of the sociology of work. The text's analytical approach to the study of work not only identifies and discusses substantive issues, but also allows students the opportunity to better develop analysis, reasoning, and argumentative skills. Chapter topics are discussed within the framework of the text's key five themes: technology; global perspectives; class relations; gender; and race. The world of work, how it is changing, and the implications of these changes for individuals and families is thoroughly explored in this contemporary and student relevant text.

*Let's Have a Sales Party* - Gini Graham Scott 2013-05-08

LET'S HAVE A SALES PARTY provides a complete step-by-step guide on how to make money and have fun by selling your products or services at a party. It offers tips for both newcomer and old-timers seeking to expand the business. The book includes tips on how to: - choose your product and company, - develop your sales pitch, - recruit prospects for your party, - plan a great party, - increase your sales, - expand your business by creating a sales organization. - use advertising and PR to find hosts and customers - develop a presentation and a marketing campaign, - find a host, choose a location, and plan the menu, - master a solid sales pitch and take orders, - get referrals, confirm orders, and manage deliveries, - avoid scams and choose a reputable company. Plus, it includes a directory of major party plan companies.

*Ladies' Home Journal* - 1921

*The Mary Kay Way* - Mary Kay Ash 2009-12-30

The *Mary Kay Way: Timeless Principles from America's Greatest Woman Entrepreneur* is back in print and updated to reflect developments in today's business environment for the modern entrepreneur. You will find inspiration and real, proven success principles that represents the forty-five year old success story of Mary Kay Ash, founder Mary Kay, Inc., the cosmetics company that provides women with unlimited opportunities for success. A foreword by Mary Kay's grandson, also a company executive, introduces her timeless guide to entrepreneurial success.

*Lesson Plans* - Suzanne Greenberg 2014-04-14

An "entertaining, funny, and thoughtful" tale of three homeschooling families that "readers who enjoyed Tom Perrotta's *Little Children* will want to try" (*Library Journal*, Editor's Pick). Patterson, a straight-laced insurance adjuster who recently discovered both surfing and God, convinces his wife to homeschool their rambunctious twins. David is a liberal stay-at-home dad who feels stuck in suburbia and throws his energy into homeschooling his three "ducklings." Wedding photographer Keith has just separated from Beth, a full-time mom struggling to manage her own private chaos. And there's Jennifer, Keith and Beth's precocious daughter, who copes with severe allergies and doesn't understand why she's not attending school and seeing friends like she used to. Will

homeschooling provide balance and harmony for these families? Or will it bring unforeseen challenges and stress? In this "witty and insightful" debut novel, Suzanne Greenberg takes a serious look at the choices parents profess to make on behalf of their children, as well as the unpredictable ways in which new relationships can change our lives (Reader's Digest).

**Managers as Mentors** - Chip R. Bell 2002

Bell's book introduces a revolutionary new paradigm for creating a learning organization, one person at a time. Practical tools and techniques are provided here for leaders to circumvent the barriers of rank and enter learning relationships.

**Social Etiquette of New York** - Anon 2009-04

Many of the earliest books, particularly those dating back to the 1900s and before, are now extremely scarce and increasingly expensive. We are republishing these classic works in affordable, high quality, modern editions, using the original text and artwork.

**Paid to Party** - Jamie L. Mullaney 2012-01-31

On any given night in living rooms across America, women gather for a fun girls' night out to eat, drink, and purchase the latest products—from Amway to Mary Kay cosmetics. Beneath the party atmosphere lies a billion-dollar industry, Direct Home Sales (DHS), which is currently changing how women navigate work and family. Drawing from numerous interviews with consultants and observations at company-sponsored events, *Paid to Party* takes a closer look at how DHS promises to change the way we think and feel about the struggles of balancing work and family. Offering a new approach to a flexible work model, DHS companies tell women they can, in fact, have it all and not feel guilty. In DHS, work time is not measured by the hands of the clock, but by the emotional fulfillment and fun it brings.

**All about Entertaining** - Kay Corinth 1966

**Plunkett's Retail Industry Almanac 2008** - Jack W. Plunkett 2007-12

No other guide covers the complete retail picture like this exciting new volume. America's retail industry is in the midst of vast changes - superstores and giant discounters are popping up on major corners. Malls are lagging while "power centers" are surging ahead. Savvy firms are combining bricks, clicks and catalogs into multi-channel retail powerhouses. Which are the hottest retailers? What lies ahead? Our market research section shows you the trends and a thorough analysis of retail technologies, chain stores, shopping centers, mergers, finances and future growth within the industry. Included are major statistical tables showing everything from monthly U.S. retail sales, by sector, to mall sales per square foot, to the 10 largest malls in the US. Meanwhile, the corporate profiles section covering nearly 500 firms gives you complete profiles of the leading, fastest growing retail chains across the nation. From Wal-Mart and Costco to Barnes & Noble and Amazon, we profile the

major companies that marketing executives, investors and job seekers most want to know about. These profiles include corporate name, address, phone, fax, web site, growth plans, competitive advantage, financial histories and up to 27 executive contacts by title. Purchasers of the printed book or PDF version may receive a free CD-ROM database of the corporate profiles, enabling export of vital corporate data for mail merge and other uses.

**The Social Organization of Work** - Randy Hodson 2012-07-25

THE SOCIAL ORGANIZATION OF WORK, Fifth Edition, takes an analytical approach to the study of work that not only identifies and discusses substantive issues but also allows students the opportunity to better develop their analysis, reasoning, and argumentative skills. The authors achieve this by combining their key areas of expertise--industrial sociology, occupations, and professions--to present a unified view of the sociology of work. Chapter topics are organized around the framework of five key themes: technology, global perspectives, class relations, gender, and race. The world of work, how it is changing, and the implications of these changes for individuals and families are thoroughly explored in this contemporary and relevant text. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

**You have a Lot to Lose** - C. K. Stead 2020-06-18

New Zealand's most extraordinary literary everyman - poet, novelist, critic, activist - C. K. Stead told the story of his first twenty-three years in South-West of Eden. In this second volume of his memoirs, Stead takes us from the moment he left New Zealand for a job in rural Australia, through study abroad, writing and a university career, until he left the University of Auckland to write full time aged fifty-three. It is a tumultuous tale of literary friends and foes (Curnow and Baxter, A. S. Byatt and Barry Humphries and many more) and of navigating a personal and political life through the social change of the 1960s and 70s. And, at its heart, it is an account of a remarkable life among books - of writing and reading, critics and authors, students and professors. From Booloominbah to Menton, The New Poetic to All Visitors Ashore, from Vietnam to the Springbok Tour, C. K. Stead's *You Have a Lot to Lose* takes readers on a remarkable voyage through New Zealand's intellectual and cultural history.

**Smart Start-Ups** - David Silver 2007-05-18

Praise for *Smart Start-Ups* "Silver's new book is a masterpiece of clarity concerning the next great entrepreneurial wave, and my only problem with it was the charley horse in my elbow I got turning the pages." -Robin Richards, founding President, MP3.com, and CEO, Notification Technologies Inc. "Silver is a modern-day Prometheus. For community entrepreneurs, *Smart Start-Ups* contains the secrets of fire from the heavens. If you work with communities of any kind, you ignore this book at your own peril." -John Szeder, former senior game developer, Digital Chocolate, Inc., and CEO, Mofactor, Inc. "Silver dives in and pulls the

naked truth out of the world of online communities. There's nothing like it on the shelves. He speaks with the best and brightest in the mobile and online community markets." -Sean Malatesta, founder, Yack Media Services, and Vice President, Indiagames, Inc. "Smart Start-Ups is a must-read for any aspiring Internet entrepreneur. Silver cuts right to the heart of the important fact that communities are like entire nations, but without geographic borders, and they're creating the greatest transformation since the Industrial Revolution." -Clarence Briggs, founder and CEO, AIT.com "Silver's book is an excellent, captivating, ingenious, and essential read for anyone who wants to know how to create wealth by starting an online community. One mark of a great book is that it makes you see things in a new way; Silver certainly succeeds in that respect." -Kyle E. Gillman, founder and CEO, Forgefinder, Inc.

*Celebrating the Lectionary for Junior High 2011-2012* - Catherine G. Johnson 2011-03-04

Celebrating the Lectionary is the catechist's go-to resource for faith formation on the Lectionary and the liturgical year. This supplementary resource helps you to bring the richness of the Lectionary and the liturgical year into your traditional faith formation or Catholic school program with easy-to-lead, 20-minute, no-prep sessions that can be adapted on the spot to meet the unique needs of your group. This resource includes materials for every Sunday and holy day of obligation from August 7, 2011, through June 24, 2012.

*Spring Fever* - Mary Kay Andrews 2012-06-05

The New York Times bestselling author of *Summer Rental* delivers her delicious new escapist novel about small towns, old flames, and deep secrets. Annajane Hudgens truly believes she is over her ex-husband, Mason Bayless. They've been divorced for four years, she's engaged to a new, terrific guy, and she's ready to leave the small town where she and Mason had so much history. She is so over Mason that she has absolutely no problem attending his wedding to the beautiful, intelligent, delightful Celia. But when fate intervenes and the wedding is called to a halt as the bride is literally walking down the aisle, Annajane begins to realize that maybe she's been given a second chance. Maybe everything happens for a reason. And maybe, just maybe, she wants Mason back. But there are secrets afoot in this small southern town. On the peaceful surface of Hideaway Lake, Annajane discovers that the past is never really gone. Even if there are people determined to keep Annajane from getting what she wants, happiness might be hers for the taking, and the life she once had with Mason in this sleepy lake town might be in her future.

**Save the Date: A Novel By Mary Kay Andrews | Conversation Starters** - dailyBooks 2016-09-13

Save the Date: A Novel By Mary Kay Andrews | Conversation Starters A Brief Look Inside: EVERY GOOD BOOK CONTAINS A WORLD FAR DEEPER than the surface of its pages. The characters and its world come alive, and even after the last page of the book is closed, the story still lives

on, inciting questions and curiosity. Conversation Starters is peppered with questions designed to bring us beneath the surface of the page and invite us into this world that continues to live on. These questions can be used to... Create Hours of Conversation: • Foster a deeper understanding of the book • Promote an atmosphere of discussion for groups • Assist in the study of the book, either individually or corporately • Explore unseen realms of the book as never seen before Disclaimer: This book you are about to enjoy is an independent resource to supplement the original book, enhancing your experience of *Save the Date*. If you have not yet purchased a copy of the original book, please do before purchasing this unofficial Conversation Starters.

**Heart & Soul** - Robert L. Shook 2010-09-07

In *Heart & Soul*, Shook takes readers on heartwarming journeys through some of America's most successful companies: •Mary Kay (Dallas), whose primary focus has always been to be a vehicle for women's success and independence in a world that often supports neither; the company now has more than 2 million women working toward their dreams in 37 countries •DaVita (Los Angeles/Denver), dedicated to becoming the world's best dialysis company. America's number-one provider of dialysis treatment, DaVita treats its patients and employees like family members. •InRETURN (Cincinnati), a company that intentionally employs those with brain injuries and other neurological challenges •World Wide Technology (St.Louis), the largest African-American-owned business in the nation, which thrives on biblical principles of fairness and caring •Starkey Laboratories (St.Paul/Minneapolis), whose employees travel to remote places to provide more than 50,000 hearing aids to the poor To the employees of these companies, success is measured by the good they accomplish in the world. However, profiting and caring aren't mutually exclusive—these companies demonstrate how any company of any size can do both.

*Between Thee and Me* - Donald B. Egolf 2006-08-21

**Plunkett's Retail Industry Almanac 2009** - Jack W. Plunkett 2008-12

No other guide covers the complete retail picture like this exciting new volume. America's retail industry is in the midst of vast changes - superstores and giant discounters are popping up on major corners. Malls are lagging while "power centers" are surging ahead. Savvy firms are combining bricks, clicks and catalogs into multi-channel retail powerhouses. Which are the hottest retailers? What lies ahead? Our market research section shows you the trends and a thorough analysis of retail technologies, chain stores, shopping centers, mergers, finances and future growth within the industry. Included are major statistical tables showing everything from monthly U.S. retail sales, by sector, to mall sales per square foot, to the 10 largest malls in the US. Meanwhile, the corporate profiles section covering nearly 500 firms gives you complete profiles of the leading, fastest growing retail chains across the nation. From Wal-Mart and Costco to Barnes & Noble and Amazon, we profile the

major companies that marketing executives, investors and job seekers most want to know about. These profiles include corporate name, address, phone, fax, web site, growth plans, competitive advantage, financial histories and up to 27 executive contacts by title. Purchasers of the printed book or PDF version may receive a free CD-ROM database of the corporate profiles, enabling export of vital corporate data for mail merge and other uses.

**Happy Never After** - Mary Kay Andrews 2009-10-13

“Callahan and her cohort of continuing characters...are great company...If Happy Never After were a song, we’d be dancing in the streets.” – San Jose Mercury News In the fourth installment of Andrews’s acclaimed series about Callahan Garrity, Atlanta’s most inquisitive cleaning lady, she

sets out to prove the innocence of a rock idol of her childhood. Callahan Garrity is a former Atlanta cop, a part-time sleuth and full-time owner of House Mouse, a cleaning service that tidies up after Atlanta’s elite. She and her coterie of devoted helpers can ransack a house for clues faster than it takes a fingerprint to set. Callahan needs all the help she can get trying to keep Rita Fontaine, a washed-up 1960s teenage rock star, out of jail. It’s nothing less than murder when Stu Hightower, the vain, temperamental president of a thriving Atlanta recording company, is found dead in the designer den of his posh home. His only companions are the slug in his heart and Rita, dead-drunk and looking guilty. Callahan believes in Rita’s innocence because, after all, Hightower had made more enemies than records in his career. But discovering who hated him enough to kill him could send her floating down a river of lost dreams without a paddle.